

**“People don't leave bad jobs,
they leave bad bosses.”**

Why culture matters more than salary



Our target

1. Understand why culture is the most important decision-making criteria
2. How to judge a company's culture before joining

How we'll get there

- What is culture?
- The math
- Researching a company's culture
- 5 salaries each job pays
- Case study on good and bad culture



What is **culture**?

- The personality of a company. Vibe or feeling.
- Shared values/principles, beliefs, and behaviors
- Shaped by/shapes how people work and treat each
- Core elements: leadership, values, work environment, communication, and policies.



It's simply math.



Researching company culture

- Website/careers page
- Reviews on Glassdoor or LinkedIn/Social media
- Reviews by current/ex-employees
- News articles
- Researching leadership team
- Asking questions during interview

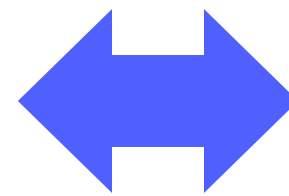


5 salaries each job pays

- **Financial:** Annual salary, bonuses, equity, healthcare, benefits, etc.
- **Psychological:** The internal and external meaning you derive from your work. Your connection to the mission, product, work you produce, and praise you receive.
- **Social:** Prestige, job title, and identity capital you receive.
- **Educational:** Skills, relationships, and learnings that contribute to your development as a person and professional.
- **Freedom:** Your ability to work on your own terms.



You



Company



Good culture



Google - A Culture of Innovation and Freedom

- Employees enjoy freedom, flexibility, and various perks, which contribute to high job satisfaction and retention rates.
- Result: groundbreaking products and services, attracting top talent worldwide.

Bad culture



Theranos - Culture of Secrecy and Misinformation

- The company discouraged questioning and transparency, leading to the propagation of false information about its technology.
- Result: lack of honest internal communication contributed to its eventual downfall and legal troubles.



One thing to remember:

**Culture is the reason
we wake up and go to
work each morning.**

